WIZEHIVE EXECUTIVE SUMMARY

ABOUT WIZEHIVE

For nearly a decade WizeHive's cloud-based platforms have been enabling prominent foundations, non-profits, associations, and universities to quickly deploy customized software solutions -- from application intake to project management and everything in between. Our mission is to help our customers streamline the patchwork of processes built on email, outgrown spreadsheets, and unconnected software products through a platform that works for them, not against them. We empower everyday users to easily configure our software out of the box, while still allowing IT staff -- ours or yours -- to extend the platform with deeply customized screens, automations, and integrations.

WizeHive is venture funded and growing quickly, averaging more than 30% year-over-year growth.

ZENGINE OVERVIEW

WizeHive's solution is built on it's Zengine platform. Zengine is a cloud-based platform that makes it easy to streamline and automate a business process, and is particularly good at running various application processes, such as for grants, scholarships, awards, and more. That's because Zengine is:

- Flexible and configurable. We can configure tables, forms, fields, reports, dashboards, and more to meet the needs of any customer. And any solutions we build out now can be easily added to or modified as your needs evolve.
- Data-friendly. We have various methods of collecting and sharing data with Zengine, making it perfect for collecting data at any point during the process..
- Perfect for plugins. Our plugin architecture allows us to create small customizations (plugins) for you if we find that to accomplish a given goal we need to build something that goes beyond our core system. The nice thing about our plugin system is we can customize almost anything for you without it impacting any other customer.
- Easy to integrate. Our integration options make it simple for us to integrate with almost any program that is in the cloud, including Salesforce, Quickbooks, and other popular cloud-based products.

The system or our optional plugins provide:

• A powerful database to manage and track data and/or contacts (CRM)

- Confirmation emails, bulk emails, and other automated emails.
- Robust reporting and dashboards, including outcome tracking
- Out-of-the-box Integrations with 750+ other cloud-based products
- Other automated and customizable workflows
- Branded webforms and application forms, if needed
- A robust submission portal that allows for multiple stages of a submission process and/or multiple applications per submission process
- A comprehensive reviewers portal allowing committees or board members to review and provide feedback on applications

Zengine subscriptions are available in three editions -- Core, Premium, and Enterprise -- and the features listed above may differ between editions. More details about our features and editions can be found in a separate document.

CUSTOMER SUCCESS

We are passionate about helping our customers achieve success, and our software is supported by a dedicated implementation and support team. You'll have the peace of mind that comes from an assigned team capable of translating your business process requirements into the right configuration of the platform responding quickly to your ongoing needs.

We offer a number of services, including implementation services, ongoing support, project management, and more. We also manage a four-step onboarding process to ensure your project is success:

- Step 1: Kickoff and Discovery
- Step 2: Training & Implementation
- Step 3: Testing & Feedback
- Step 4: Launch & Ongoing Support

Our system is up more than 99.999% of the time, and we have monitoring in place so that if anything does go wrong, our technical staff is working on resolving it quickly. Meanwhile, our support team offers both email and telephone support during business hours and monitors our support queue for emergencies evenings and weekends.

More information about services that we offer is available in a separate document.

DATA SECURITY

Beyond providing you with a great product, securing your data may be the most important thing we can do. In this regard we have implemented a number of policies and processes to assure a high level of confidence, including:

- Encrypting all data while at rest (in our database) and in transit.
- Hosting data at Amazon in highly secure databases.
- Adhering to processes regarding system security, passwords, and user roles that guarantee that only the right people can access your data. Even our Implementation team can not access your data without you explicitly allowing them to.
- Background checks as well as security and privacy training for all of our employees.
- Third-party vulnerability tests of our system on a regular basis.

More information about services that we offer is available in a separate document.

HIGHLIGHTS FROM CUSTOMER REVIEWS

We are honored to have more than 700 happy customers who renew year after year. Below are excerpts from some of their reviews.

"This software has allowed up to eliminate paper applications for a complex scholarship application process. It has allowed us to create an online database to track our scholars as well as our donors." - Westminster Public Schools

"The software has enabled us to streamline our process in many ways, allowing us to focus our time betters serving our students, volunteers, and donors." The Findlay-Hancock County Community Foundation

"We use Wizehive for grant & scholarship reviews. It's a great service!" --AmericanHort/HRI

"We used WizeHive for the first time last year to manage our application and review process for our program. The system saved us a huge amount of time and really helped us manage and understand our data. We have just signed up for a second year!" --- Washington

"The software meets all our needs but the service is what makes this a "5-star" solution! Easy to configure, easy to extract data" --- The Smith Center for the Performing Arts

Our community foundation moved to on-line with our grant application last year and Wizehive made the shift easy and understandable. We are about to enter our 2nd season of applications with Wizehive and look forward to saving, even more, time. --- Community One Foundation

Ireland Program

"User-friendly product and great support"
--- Cleft Palate Foundation

"Before WizeHive, our department had lots of files and paperwork to keep track of. We were constantly going back and forth with our clients about sending us certain documents or requirements that we need in order to do our job effectively. Our clients would always complain that our applications were too confusing, time consuming etc. Since we have been using Wizehive, we have had 0 complaints and plenty of compliments. the part we love the most, we do not have to keep track of 100's of files anymore." --- Bradenton Area Sports Commission

"The software gives our organization so much freedom and autonomy to makes changes on the fly or create new processes! Once you learn the system; it's a lifesaver!" --- Rheumatology Research Foundation

"We have used WizeHive for our summer internship application process and have been very, very happy with it -- it's made it so much easier for us to manage the applications we receive and to assemble data. In particular, the review functionality has streamlined our process and avoided wasteful copying. After the initial set-up, we haven't needed much support from year to year, which is terrific - but when we do they are very responsive." --- ACC National Capital Region